# TRADE DELEGATION **GUYANA**







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MARKET INTELLIGENCE

**BENEFITS** 

COMPANY **MEETINGS** 

COSTS

**MEMBERSHIP** 

<u>EIC</u>

HOW TO BOOK

Date: 8-12 December 2025

Location: Georgetown, Guyana

#### Join the Trade Delegation to Guyana with the EIC in partnership with AIA.

Delegates will have the opportunity to attend organised group meetings with key local players as well as incorporating briefing meetings presented by qualified speakers with inmarket experience and attend a networking reception.

#### Programme:

Group meetings will be organised by EIC and AIA. These will include key players within the industry including representatives from both national and international operations as well as international EPC contractors active in Guyana. The final programme will be tailored to suit delegates' requirements as closely as possible.

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South America's latest oil producer, Guyana has become a hotspot for project activity in the oil and gas market. Following a string of successful discoveries at the Stabroek block announced by ExxonMobil and partners since the original Liza-1 discovery in 2015, the country is now producing about 645,000 barrels per day (b/d) from three FPSOs. A fourth unit - the One Guyana FPSO - is expected to come online in 2025, adding 250,000 b/d and bringing the country's total production capacity to nearly 900,000 b/d.

Additional development phases, featuring some of the world's largest FPSO designs by SBM Offshore and Modec, are progressing: the Uaru and Whiptail field development projects will start operations in 2026 and 2027, respectively. A seventh phase, targeting production from the Hammerhead oil field, could be sanctioned in 2H 2025, while an eighth phase has also been confirmed. The Longtail field will mark Guyana's first dedicated offshore gas development and is expected to feature an FPSO designed to produce between 1 and 1.5 billion cubic feet per day (Bcf/d) of nonassociated gas. Exploration and appraisal campaigns are still being carried out, potentially unveiling additional field development projects. Hess Corporation, one of the Stabroek partners, believes the block may hold up to 10 FPSOs. with 8 already confirmed. Soon, the country also intends to finalise the Production Sharing Agreements for 6 shallow water and 2 deepwater blocks that received offers from various players such as ExxonMobil and TotalEnergies.

While E&P remains the key source of opportunities for the oil and gas supply chain in Guyana, with more than US\$67bn of estimated CAPEX being track on EICDataStream, midstream and power are also important emerging sectors. An ambitious project to utilise gas produced offshore is advancing, with Subsea 7 and Van Oord selected to build a 250km pipeline from the Liza field to the shore. A natural gas processing plant and a gasfired power plant are also being built as part of the Gas-to-Energy Project, allowing Guyana to reduce dependence on fuel imports and replace diesel and fuel oil as power generation sources with cleaner natural gas. Guyana's project portfolio is increasing in number and CAPEX, and contract activity grows steadily every year. From FPSOs to pipelines and gas processing plants, the South American country offers a wealth of opportunities for the energy supply chain.

**COSTS** 

+ US\$67bn Estimated CAPEX for the sector over the next vears

FPSOs to be hosted in Guvana

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#### **Benefits** of Participating on the Trade Delegation



3-5 pre-arranged meeting per day with key players in market and government bodies



Market Intelligence report and project insights from EIC Sector Analysts

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Meet with relevant local companies, partners & agents

LS)

In-country briefing: local content, business environment market to widen your & key challenges in market



**Networking Reception** with key players in network

Support from EIC office in UK and Americas

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Company profile in official delegation brochure distributed pre-event and during meetings







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### **Company Meetings - Wishlist**

The delegation attend 3 - 5 pre-arranged meetings per day with buyers in market such as operators and EPC contractors as well as Governmental bodies, key industry organisations and infrastructure/projects.

Please see below examples of companies we will be approaching for meetings:



We also welcome delegates to highlight their companies of interest to be invited to host meetings or attend the networking reception. Additional networking opportunities will be provided with potential local partners and supporting organisations.



## Costs

(Excluding VAT)



#### Delegation package includes:

- Ice Breaker Welcome Dinner
- Access to Networking Reception
- All meeting rooms
- Ground transport to prearranged meetings
- Project Management

#### Not included:

COMPANY

MEETINGS

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• Flights (domestic and international)

COSTS

- Accommodation (please note, to facilitate logistics, a specific hotel will be recommended)
- Any meals excluding those mentioned in the final programme
- Airport transfers and any additional transportation outside the main delegation programme

<u>EIC</u>

MEMBERSHIP



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### **EIC** Membership

The EIC is the world's largest, energy-agnostic trade association, supporting companies that supply goods and services to the world's energy industries. EIC helps its members to export, diversify and grow through its network of international offices, where our teams gather intelligence on worldwide projects, organise business events and provide regional support to members.



### How to Book

To secure your space, please complete your <u>booking form</u> and return to: internationaltrade@the-eic.com

#### **Important Information**

Please do NOT book any travel or accommodation until the delegation has been confirmed by the EIC.

#### Contact

If you have any questions about the event or wish to discuss your options in more detail please contact:

#### **Carina Michel**

Project, Sales & Event Manager

- T: +55 (21) 3265-7400
- E: Carina.michel@the-eic.com

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#### FX Payment Partner:



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